

# Broker Support Unit Pricing

Submission Request	Inclusions	Fee
<b>Partial</b>	<ul style="list-style-type: none"> <li>• Data entry in MyCRM and Apply Online</li> <li>• Ordering valuation</li> <li>• Raise pricing request</li> <li>• Upload supporting documents in MyCRM</li> </ul>	<b>\$32 + GST</b>
<b>Full</b>	<ul style="list-style-type: none"> <li>• Data entry in MyCRM and Apply Online</li> <li>• Ordering valuation</li> <li>• Raise pricing request</li> <li>• Upload supporting documents in MyCRM</li> <li>• Generating NCCP documents [includes all required lender forms]</li> </ul>	<b>\$32 + GST</b>
<b>Lodgment</b>	<ul style="list-style-type: none"> <li>• Data entry in MyCRM and Apply Online</li> <li>• Ordering valuation</li> <li>• Raise pricing request</li> <li>• Upload supporting documents in MyCRM</li> <li>• Generating NCCP documents [includes all required lender forms]</li> <li>• Package loan documents</li> <li>• Lodge application to preferred Lender</li> <li>• Supporting documents submission in Apply Online, or via lender portal or email based on the lender checklist</li> </ul>	<b>\$58 + GST</b>

Submission Request	Inclusions	Fee
<b>Pre Settlement</b>	<ul style="list-style-type: none"> <li>• Data entry in MyCRM and Apply Online</li> <li>• Ordering valuation</li> <li>• Raise pricing request</li> <li>• Upload supporting documents in MyCRM</li> <li>• Generating NCCP documents [includes all required lender forms]</li> <li>• Package loan documents</li> <li>• Lodge application to preferred Lender</li> <li>• Supporting documents submission in Apply Online, or via lender portal or email based on the lender checklist</li> <li>• Lender follow-ups until the loan reaches unconditional approval</li> </ul>	<b>\$74 + GST</b>
<b>Settlement - End to End Process</b>	<ul style="list-style-type: none"> <li>• Data entry in MyCRM and Apply Online</li> <li>• Ordering valuation</li> <li>• Raise pricing request</li> <li>• Upload supporting documents in MyCRM</li> <li>• Generating NCCP documents [includes all required lender forms]</li> <li>• Package loan documents</li> <li>• Lodge application to preferred Lender</li> <li>• Supporting documents submission in Apply Online, or via lender portal or email based on the lender checklist</li> <li>• Lender follow-ups until the loan reaches</li> <li>• Discharge assistance</li> <li>• Faxing documents to lender</li> <li>• Settlement coordination between solicitor &amp;lender</li> <li>• Client contact [optional] We send email updates to the client regarding loan progression on your behalf</li> </ul>	<b>\$94 + GST</b>

Submission Request	Inclusions	Fee
<b>CSM Program</b>	<p>The program includes us to:</p> <ul style="list-style-type: none"> <li>• Recruitment process for the dedicated person</li> <li>• Training</li> <li>• Setting up access</li> <li>• Coaching</li> </ul> <p>Dedicated person or officer who can work on but not limited to:</p> <ul style="list-style-type: none"> <li>• Client Interviews (Fact Find)</li> <li>• Data entry in MyCRM and Apply Online</li> <li>• Collect supporting documents from clients</li> <li>• Ordering valuation</li> <li>• Raise pricing request</li> <li>• Calculate serviceability (using servicing calculator)</li> <li>• Calculate funding</li> <li>• Upload supporting documents in MyCRM</li> <li>• Generating NCCP documents [includes all required lender forms]</li> <li>• Package loan documents</li> <li>• Loan lodgment</li> <li>• Supporting documents submission in Apply Online, or via lender portal or email based on the lender checklist</li> <li>• Lender follow-ups till the loan reaches settlement</li> <li>• Discharge assistance</li> <li>• Faxing documents to lender</li> <li>• Settlement coordination between solicitor &amp; lender</li> <li>• Client contact through designated admin inbox</li> <li>• Client appointment scheduling</li> <li>• Call campaigns</li> <li>• Fixed Rate expiry calls</li> <li>• Anniversary client contacts</li> <li>• Lead generation</li> <li>• Manage broker's email</li> </ul>	<p><b>\$2000 + GST - One Time Establishment Fee</b></p> <p><b>\$2500 + GST - Monthly Fee</b></p>